

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2001.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 2001. Source: PIERS, October 2001.

Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for December 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: December 31, 2001 Page 1 of 6

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: October 2001

Month\Year: $1.0 \setminus 7.0$

Surc	harges:
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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	100%	14%	26 Days	\$4.97		\$40						1134 pkg	s \$5,676
Hanjin	0%	86%	27 Days	\$4.37	\$7	\$40						1134 pkg	s. \$5,112

Average Container Rat \$5,676

Issue Date: December 31, 2001

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: October 2001

Month\Year: 2.0 \ 28.0

Month\Year: 2.0\28.0								Surcharg	ges:				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	100%	11%	32 Days	\$3,200									\$3,200
APL	0%	39%	23 Days										
NYK Line	0%	21%	22 Days										
Evergreen	0%	11%	32 Days	\$5.02 21		\$40						1008 pkgs	s. \$5,100
Hanjin	0%	7%	25 Days	\$4.37 21	\$7 ¹⁶	\$40							\$5,112
P&O Nedlloyd	0%	4%	34 Days	\$5.07 ²¹	\$7 ¹⁶	\$40						1134 pkgs	s. \$5,905
Maersk-SeaLand	0%	4%	29 Days	\$5.07 ²¹	\$7 ¹⁶	\$40						1008 pkgs	s. \$5,256
MOL	0%	4%	24 Days	\$5.07 ²¹								1134 pkgs	s. \$5,749

¹⁶ Rate is calculated per KT not by container.

Average Container Rat \$3,200

Issue Date: December 31, 2001 Page 3 of 6

²¹ Rate is per package, not per container.

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Surcharges:

Monthly Market Share For: October 2001

Month\Year: 130.0 \ 1,052.1

								Surcutus					
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	95%	60%	9 Days	\$2.66	\$104 ¹	\$40 ¹		\$500 ¹					\$3,660
Hanjin	3%	8%	15 Days	\$3,250		\$40							\$3,290
Evergreen	2%	26%	10 Days	\$3,150									\$3,150
APL	0%	4%	11 Days										

¹ Rate is per container Average Container Rat \$3,639

Page 4 of 6 Issue Date: December 31, 2001

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: October 2001

Month\Year: 137.6 \ 985.4

Month\Year: 137.6\98	Surcharges:												
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	55%	44%	11 Days	\$2.66	\$104 ¹	\$40 ¹		\$500 ¹				1134 pkgs	s. \$3,660
Hapag-Lloyd	22%	18%	10 Days	\$5.25 ²¹	\$142 ¹	\$40 ¹		\$500 ¹				1120 pkgs	\$6,562
Hanjin	7%	15%	12 Days	\$3,250		\$40							\$3,290
OOCL	6%	1%	10 Days	\$2.66	\$104 ¹	\$40 ¹		\$500 ¹					\$3,660
Evergreen	2%	6%	13 Days	\$3,150									\$3,150
APL	1%	4%	7 Days										
COSCO	1%	1%	14 Days	\$3,000	·		·						\$3,000

¹ Rate is per container Rat \$4,300

Issue Date: December 31, 2001 Page 5 of 6

²¹ Rate is per package, not per container.

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Surcharaes

Monthly Market Share For: October 2001

 $Month \ Year: \ 53.0 \ \ 2,903.1$

								Surcharg	ges:		_	
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec ARI	3 Cotton R.	Size	ContainerRate
Maersk-SeaLand	57%	37%	25 Days	\$3.03 ²¹	\$7 ¹⁶	\$40	41%				1134 pkgs	s. \$5,000
NYK Line	21%	15%	20 Days									
Evergreen	15%	26%	22 Days	\$2.91 ²¹		\$40	41%				1134 pkgs	\$4,693
P&O Nedlloyd	4%	3%	28 Days									
COSCO	2%	4%	24 Days									
Hapag-Lloyd	2%	2%	22 Days	\$3.35 ²¹			43%				1134 pkgs	\$5,433
APL	0%	3%	23 Days									

¹⁶ Rate is calculated per KT not by container.

Average Container Rat \$4,950

Issue Date: December 31, 2001

²¹ Rate is per package, not per container.